BrightStone is a privately funded 501(c)3 nonprofit organization serving adults with intellectual disabilities in Middle Tennessee.
BrightStone provides a comprehensive work, social support, and future residential community for adults with special needs, expanding their potential and helping them to develop mentally, physically, socially, emotionally, and spiritually.
LETTER FROM THE CHAIRMAN OF THE BOARD

Thank you for your support of BrightStone! BrightStone is busily preparing for a future where we will broaden our programs and serve an increasing number of adults with intellectual and developmental disabilities.

Preparation takes many forms, one of which is growing stronger financially. We are thrilled to report that BrightStone is currently debt free! Our assets have grown from $2 million in 2014 to almost $8.5 million at the end of 2019. Annual community support has more than doubled during this time and net assets grew 8 consecutive years. We’ve already raised more than half of funding needed for the first phase of the new campus. Thank you for the confidence shown by your investments!

BrightStone has a very active Board of Directors helping to protect your investment. A mix of corporate leadership, financial experience, special needs education and parents of special needs adults give the Board an excellent, broad perspective in governing the organization. Strong policies associated with Board member term limits and conflict of interest assist the Board of Directors in carrying out its fiduciary responsibilities.

Your continued support for BrightStone’s special adults is amazing! The Board is blessed to work with a dedicated and talented management team. Any of us would be happy to meet with you if you want to be more involved or have suggestions.

We can’t thank you enough for your investment and interest in BrightStone. With your help, we can continue to provide exceptional programming to address the needs of adults with intellectual and developmental disabilities here in middle Tennessee!

Don Stinnett

P.S. - Nearly 1,400 individuals and organizations supported BrightStone in 2019. Our acknowledgement of each generous donor is published on our website at BrightStone.org/donors.
2019 - Realizing 20 Years of Big Impact: LETTER FROM THE EXECUTIVE DIRECTOR

Twenty Years of providing a vibrant, best-in-class program for adults with special needs! It is hard to believe! Beginning with 4 adults in donated space at a church, it is amazing how God has blessed us and we are now poised to build a full campus with living options and a broad curriculum for 120 adults!

When thinking about BrightStone’s impact over these 20 years, I decided to get feedback from those most affected - BrightStone students and their families.

Students:
“BrightStone is my work and I like to work hard.”
“I really like to come to BrightStone because everybody there loves me so much.”
“I don’t want to just sit at home. BrightStone is family.”

Families:
“We know God has a purpose for our child’s life and that BrightStone is a part of His plan.”
“We moved to Franklin because we knew BrightStone would be a place for our daughter to grow and thrive.”
“At BrightStone, my daughter is getting to live as a responsible adult who is making a contribution to our community.”

But BrightStone’s impact can probably be summed up in one statement made by a student when her mother asked if she had a good day at BrightStone: “Mom, I have the BEST life!!!” That statement truly exemplifies our purpose for existing - to provide the best life possible for adults who are among the least served.

It is a blessing to watch the adult students at BrightStone become independent at their jobs, challenge each other to be better, share their dreams, and become their own self advocates. BrightStone is a job training and life learning school, but it is also a community. It has been said that BrightStone is “more than a place, it is a life.” And for the past 20 years that is exactly what BrightStone has established - a community where adults with special needs can have the BEST life!

Thank YOU for helping realize this community and for supporting a future where whole life loving care will be provided. Thank YOU for blessing the lives of adults with special needs and making a difference in the world!

Brenda Hauk

Brenda Hauk
Recognition by First Lady Maria Lee

BrightStone was honored to receive First Lady Maria Lee as both visitor and volunteer during her December Service Challenge for Tennessee Serves, a statewide initiative seeking to transform our state through service.

Mrs. Lee’s recognition and support of BrightStone as an organization providing valuable service to our community through Tennessee Serves shines a light on BrightStone’s efforts to help adults with special needs become vibrant, contributing members of our community.

Debt FREE

BrightStone operated debt free in 2019 after paying the balance of a loan made to purchase property at 4184 Columbia Pike in Franklin, TN. This property, which will be the site of a new “Land of Dreams” campus featuring student living options, is now fully owned and currently being developed by BrightStone.

Songwriters’ Night with Luke Bryan

BrightStone’s annual “Music That Touches the Heart” benefit held on February 19th was an evening of record-breaking talent and giving. Award winning artist, Luke Bryan, performed to help raise over $267,000 for BrightStone students.

20th Anniversary & Groundbreaking

On September 7th, over 400 members of the community gathered to celebrate 20 years of service to adults with special needs, and, to participate in the groundbreaking ceremony of BrightStone’s future “Land of Dreams” campus.

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“I really like to come to BrightStone because everybody there loves me.”

In 2019, student engagement with in-house educational software increased from less than 50% to 100%. Today, every BrightStone adult is able to complete at least one computer-based learning activity.

By gaining confidence and ability in technology, BrightStone students are able to participate more fully in our technology-focused society.

IN 2019, BRIGHTSTONE PROVIDED SERVICES

<table>
<thead>
<tr>
<th>Activity</th>
<th>Hours/Day</th>
<th>Days/Week</th>
<th>Weeks/Year</th>
<th>Total Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Life Skills &amp; Job Training</td>
<td>7</td>
<td>5</td>
<td>46</td>
<td>773</td>
</tr>
<tr>
<td>Community Engagement</td>
<td>291</td>
<td>7</td>
<td>1</td>
<td>298</td>
</tr>
<tr>
<td>Exercise</td>
<td>298</td>
<td>7</td>
<td>1</td>
<td>291</td>
</tr>
<tr>
<td>Therapeutic Activities</td>
<td>248</td>
<td>7</td>
<td>1</td>
<td>248</td>
</tr>
</tbody>
</table>

“In 2019, BrightStone provided services to students, involving a total of 773 hours of Life Skills & Job Training, 298 hours of Community Engagement, 291 hours of Exercise, and 248 hours of Therapeutic Activities.”
4,372
Student-Made Products Sold

$38,827
Gross Product Revenue

#1
Selling Product: 3-Minute Fudge

Visitors from Near and Far
BrightStone regularly receives individuals, businesses, churches, and other organizations that want to learn about our mission and vision.

51 Total Tours
347 Total Guests

LOCAL FOCUS
Our guest list of church groups, school groups, and business and community leaders continues to grow each year, expanding across the State of Tennessee.

15 TN Counties

NATIONWIDE ATTRACTION
Word about BrightStone is reaching beyond Tennessee. In 2019, visitors came from North, East, West, and South to learn more about our mission and vision.

9 States

Student Enterprise
BrightStone students are known for the quality products they make - ceramics, greeting cards, food mixes, and more - while learning job skills and productive work habits.

The revenue from these products not only directly supports the job training program itself, but creates a vital, self-sustaining enterprise system that gives each adult a sense of pride and accomplishment.

“so much.” - BrightStone Student

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“so much.” - BrightStone Student
Without the support of many individuals and organizations, BrightStone would simply not exist. Making our community a better place for all is truly a community effort. Whether you give time or money, or perhaps both, you are deeply appreciated by BrightStone students and staff because YOU made a difference.

408
Total Volunteers

5,680
Volunteer Hours

$144,442
Savings to BrightStone

**Corporate Volunteerism Shines in 2019**

With corporate volunteerism trending nationally and globally, BrightStone saw an increasing number of organizations wanting to get involved in 2019. And one organization in particular inspired many of these by continuing its 18-year legacy of volunteer service: HCA Healthcare.

From property maintenance, to event staffing, to assistance with daily student activities, individuals and groups from HCA have joyfully and energetically lead the way for corporate volunteers to help give adults with special needs the best life possible, right here in Middle TN since 2001.

“Whether it is the high-fives, the smiles, or the hugs from the students, you will know..."
FINANCIALS

TOTAL 2019 GENERAL INCOME $1,569,797.
TOTAL 2019 GENERAL EXPENSE $1,290,749.

21% Student Tuition

65% Donations

13% Grants

BrightStone does not receive any government funding and relies primarily on the generous support of individuals, businesses, churches, foundations, and other private organizations in our community.

INCOME AND EXPENSE 2015-2019

INCOME AND EXPENSE 2015-2019

"Whether it is the high-fives, the smiles, or the hugs from the students, you will know Brightstone is the place to be."
- HCA Volunteer
Raise the Final $4.9 Million Needed for Phase I of New Campus Construction

BrightStone’s college-like 140-acre campus will be the first facility of its kind in Tennessee. Because BrightStone does not receive government funding, the final $4,900,000 needed to complete Phase 1 construction must come from the community. And with construction beginning in summer of 2020, your financial support is needed now more than ever! For more information, contact Randy.Elliott@BrightStone.org or 615-790-4888.

Enhance Our Job Training Program with Community-Based Opportunities

One of BrightStone’s initiatives in 2020 is to begin a new job program. Curriculum is currently being written, a teacher has been designated, and a 10-passenger transport van has been donated. After attaining success in the training program and job opportunities have been researched, students will be matched with jobs that fit their unique strengths, interest, and desire. We are very excited to be able to provide this new opportunity for each student able and willing to work.

Increase Teaching Staff to Support Program Expansion

As BrightStone expands its program opportunities, appropriate and experienced teachers will be hired to teach each new class. As we grow our offerings on the new campus, many other job training options will be provided for our students. Our goal is to continue providing our teacher:student ratio of 1:5.

Increase Leadership Staff to Support Campus Expansion

The future expansion of a residential program as well as the job training program will require additional leadership in management. This new leader will manage the current Day Program as well as lead us into the expansion of the program and the campus residential initiative. This is an exciting time at BrightStone and leadership will be crucial to the success of our day and residential programs.
$25,000,000 Land of Dreams Capital Campaign

Our 140-acre Land of Dreams will result in a college-like campus and allow enrollment to grow to 120 adults in our day program and offer long-term residential housing options. New facilities will be added in each phase.

PHASE 1
Land Purchase Infrastructure Job Training Center Two Homes

PHASE 2
Additional Homes Horticulture Center Retail Store Medical Clinic Admin Building

PHASE 3
Additional Homes Chapel Equestrian Center Gymnasium Aquatic Center

PHASE 1 TIMELINE
Construction begins in 2020; To be completed by end of 2021.

NAMING OPPORTUNITIES AVAILABLE!

Center for Learning, Art, and Enterprise

Student Home

“We are excited about BrightStone’s Land of Dreams Campaign and delighted to invest in this important project for our community.”

- Jennifer and Billy Frist
THANKS
YOU MAKE IT HAPPEN!

“We love you!” - BrightStone Students and Staff

BrightStone is a registered 501(c)3 organization that has been serving adults with special needs since 1999.

GIVE
http://BrightStone.org

SHARE
Facebook  Instagram  Twitter
@BrightStoneTN

SHOP
BrightStone Lobby Store
140 Southeast Pkwy Ct
Franklin, TN 37064
M-F 8:00am - 5pm

TOUR
9:30-11:30am on the 2nd Tuesday of every month
Reserve a spot before they're all gone!
615-790-4888
info@brightstone.org

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THANKS
For a complete list of 2019 supporters we would like to thank, please visit BrightStone.org/donors.

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